

The Tech Contracts Pocket Guide Software And Services Agreements For Salespeople Contract Managers Business

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The Tech Contracts Pocket Guide

This simple, 45-page guide fills that gap in our knowledge and confidence. As you may know, I'm the author of THE TECH CONTRACTS HANDBOOK: the number-one bestseller from the IP Section of the American Bar Association. This new indemnities e-book uses the same simple, user-friendly English as the Handbook.

Announcing The Tech Indemnities Pocket Guide

The Tech Contracts Pocket Guide is a friendly reference manual and how-to guide. It s for anyone whose business buys or sells software or information technology services. Written for both businesspeople and lawyers, it uses simple English, like a good contract. Here you will find: Explanations of each clause. Sample contract language.

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Books - Tech Contracts Academy™

The Tech Contracts Handbook is a practical, user-friendly reference manual and training guide on cloud computing agreements, software licenses, and other IT contracts. It's a clause-by-clause "how to" resource, covering the issues at stake and offering negotiation tips and sample contract language.

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Draft, negotiate, and understand cloud computing agreements, software licenses, and more—through this plain-English reference manual and training guide. GET YOUR COPY MORE ABOUT THE BOOK The Pocket Guide gives you a critical advantage when negotiating indemnities: knowledge and the ability to boil the issues down - to the business issues at stake behind the terms.

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As with the first edition, this updated edition of The Tech Contracts Handbook is a user-friendly reference manual and training guide on software licenses and other IT agreements, along with cloud computing issues. This handbook is for both lawyers and businesspeople, including contract managers, procurement officers, corporate counsel, salespeople, and anyone else responsible for getting IT deals done.

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Announcing The Tech Indemnities Pocket Guide I'm excited to announce the publication of my new e-book, THE TECH INDEMNITIES POCKET GUIDE: Indemnities in Software and Other IT Contracts for Lawyers and Businesspeople (ABA Publishing 2020 - IP Section). There is nothing on the market like this book.

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